

# Regional Farmers' Market Workshop

## Hays, KS

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### Workshop Agenda

- 8:30 Registration opens
- 9:00 - 9:15 Welcome
- 9:15 - 10:00 Keynote- Tips on Marketing and Making a Profit  
*Todd Griggs, Griggs Brothers Farm, Augusta, KS*
- 10:00-10:50 Breakout 1  
Accepting SNAP/EBT Benefits at Farmers' Markets; Sales Tax for Farmers Market Vendors  
*Emily Carpenter, Kansas Department of Health and Environment; Carrie Barker, Kansas Department of Revenue*
- Grower Panel- pest control methods, cover crops, soil health, etc.  
*Facilitated by Londa Nwadike, K-State Research and Extension; Todd Griggs, Augusta, KS; Dan Kuhn, Courtland, KS; Carol Buck, Grinnell, KS*
- 10:50-11:05 Break
- 11:05-12:00 Breakout 2  
Regulations for Meat, Poultry, Eggs; Processed/Prepared Foods at Farmers' Markets  
*Mike Fink, Kansas Department of Agriculture; Adam Inman, Kansas Department of Agriculture*
- Kansas Specialty Crop Growers Association  
*Londa Nwadike, K-State Research and Extension*
- 12:00-12:45 Lunch (provided) - market managers discuss market management issues, *facilitated by Kansas Department of Agriculture*
- 12:45 - 1:15 From the Land of Kansas; Produce Safety Update  
*Kansas Department of Agriculture; Londa Nwadike, K-State Research and Extension*
- 1:15 - 2:00 Farm to Institution Panel- selling to restaurants, groceries, schools, etc.  
*Barb Depew, Kansas State Department of Education; Dan Kuhn, Courtland, KS; Carol Buck, Grinnell, KS; Todd Griggs, Augusta, KS*
- 2:00- 2:55 Breakout 3  
Kansas Senior Farmers' Market Nutrition Program Certified Farmer Training  
*Emily Carpenter, Kansas Department of Health and Environment*  
*\*Note: An interactive training session for the Kansas Senior Farmers Market Nutrition Program is required for all new farmers who wish to participate in the SFMNP. Interactive training may occur online or during an interactive training (such as those hosted during these Farmers Market Workshops). Returning farmers may complete their training and annual agreement online or at an person training. All farmers must submit an annual agreement to KDHE. Visit [www.kdheks.gov/sfmnp](http://www.kdheks.gov/sfmnp)*
- Food Safety Update- Produce Safety, Sampling at Farmers' Markets, Food Labeling  
*Londa Nwadike, K-State Research and Extension*
- 2:55 - 3:00 Evaluations
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